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Training Systems Acquisition (TSA) IV Industry Day

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Disclaimer



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- The Government does not intend to award a contract on the basis of the information received at this event.
- This is for informational purposes only. The contents of any future RFP take precedence over anything provided during this briefing and one-on-one sessions.
- “Significant” questions & answers will be posted to FBO and are considered public record.
- Costs incurred as a result of this meeting are considered bid and proposal costs and will not be reimbursed by the Government.

All information included in this briefing is subject to change



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TSA IV - Outline



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- Background
- Description
- Goals
- Market Research
- Small Business Participation
- Source Selection
- Task Order Benefits
- Contract Oversight
- Schedule
- Financial Management
- Program Attributes/Efficiencies
- Recommendation



TSA IV - Background



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- Omnibus contract for all Air Force training systems, all training-related acquisitions. i.e., requirements analysis, development/production, modifications, sustainment
- TSA II awarded in 2001 – total ceiling of \$3B
 - Provided for delivery & sustainment of Training Systems
 - Multiple-year, multi-award ID/IQ; 7 Large Business (LB) and 4 Small Business (SB) awards
 - Ordering Period: Jul 2001 - Jun 2016 (minimal ceiling remaining)
 - Individual task orders (TO) limited to 10 years; constrained by ID/IQ period of performance
- TSA III awarded in 2015 – total ceiling of \$20B
 - 5-yr base w/ 5 (1-yr) options
 - Multi-award IDIQ; 13 Large Business (LB) and 12 Small Business (SB)
 - TOs limited to 10 years
- TSA IV planning to award in 2022
 - 7-yr base w/ 8 (1-yr) options – trying to get a 15 year PoP
 - Estimated ceiling of \$25B
 - Better processes and decreased award times



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TSA IV – ID/IQ Description



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- Management of the contract resides with ASC/WNS
 - Guidelines outlined in TSA IV User's Guide for Program Teams
- Establishes a pool of large and small training system-qualified contractors
- Asking for 15-yr ID/IQ ordering period in which task orders can be issued for up to 15 years (not guaranteed!)
- Potential for predetermined SB set-asides (Example – TSRAs, Courseware, etc.); does not eliminate SB from all other orders
- The ID/IQ contract will be used by the Simulators Program Office and no organizations outside LCMC organizations



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Task Order Level Goals for TSA IV



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- Utilize FAR Part 15 and FAR Part 16
- Standardized templates (ITO/EFFA and Special H Clauses)
 - Benefits: Quicker generation of FOPRs; higher quality, more consistent offeror proposals
- Streamlined oversight process
 - Program Execution Plan (PEP) template; training system “ASP”
 - Reduced source selection time by eliminating routine plans
 - Standardized evaluation criteria
- Target timelines:
 - FOPR release: 6 months from Acquisition Strategy Review to FOPR release
 - TO source selections: 6 months from proposal receipt to award
 - Note, FAR Part 15 acquisitions take two or more years to complete the above cycle
- Annual capability statements submitted (market research); tailored to pending task orders



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TSA IV - Market Research



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- Capability RFI released 3 September 19
- Responses
 - 12 Large Businesses
 - 15 Small Businesses
- Observations
 - Competition exists for both large and small businesses
- On-going



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TSA IV - SB Participation



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- SB subcontracting requirement for each TO issued, percentage TBD
- Win-Win scenario for Small Businesses at the TO level
 - If TO market research yields SB set-aside
 - Full-and-open competition
 - Under the SB subcontracting requirement



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TSA IV - Task Order Benefits



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- TSA IV will be the “vehicle of choice” for the Simulators program office but allows for program teams to justify deviations vetted through the Program Execution Plan (PEP) process
- Task order approval levels based on contract value
- TSA IV-unique FOPR Checklist; do’s and don’ts, i.e., recertify SEMP at TO level, but not resubmit
- “Plug-n-Play” templates (EFFA/ITO, Special Clauses)
- Menu of CLINs, CDRLs, and Service Summary items
- Pre-established Source Selection evaluation criteria
- Market research streamlined due to submission of annual capability statements



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TSA IV - Contract Oversight



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- The core TSA IV team will remain intact to monitor effectiveness/efficiency of TSA IV tool
 - New/Revised TO “plug-n-play” templates drafted to address shortfalls
 - Contractors monitored for overall TO CPAR performance as well as quality of proposals submitted
 - Poor performers may not have next ID/IQ option periods exercised and also off-ramped from TSA IV
- Assembling Service Summary template for TO use
 - Examples of performance objectives: training device availability, timeliness of concurrency modifications, data submission quality



TSA IV - Schedule



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<u>Activity</u>	<u>Date</u>
Capabilities RFI	3 Sep 19
Industry Day at I/ITSEC	2 Dec 9
Early Strategy and Issues Session (ESIS)	Feb 20
Industry Day at STCF	12 May 20
ASP	Jun 20
Draft RFP	Nov 20
Industry Day at I/ITSEC	Nov 20
RFP Release	Feb 21
Receive Proposals	Mar 21
Contract Award	Dec 22



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TSA IV – Financial Management



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- Total contract ceiling estimate of \$25B
 - Estimate includes cost for 64 current and 25 potential programs
- Initial Task Order: Post-Award Conference at Wright-Patterson AFB



List of Potential Programs



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Large (>\$151M)	Medium (\$150M-\$51M)	Small (<\$50M)
C-5 ATS	ANG OTS	C-17 NATO
C-17	MAF DMO	URT GBTS
F-16 TS	F-15 TS	C-5 MATS CLS
B-2 TS	KC-10 TS	B-52 ATS
C-130J MATS O&S	CRH	MITL
A-10 TS	E-3 AWACS	T-6
KC-135 TS	F-22 TS	T-1A GBTS
DMON 3.0	E-3 FCT	T-38 ATD
KDAM	C-27 TS	KC-46 MTS
AFSOC ACTS	Global Hawk	E-3 MTS
B-1 TS	CVLSP	VTRAT
KC-46 ATS	FMS Programs	T-25 SECT
F-35		IRC



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TSA IV - Attributes



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- Base ID/IQ Contract
 - Pool of large and small business primes
 - Potential for 7-year ordering period w/ 8 (1-yr) options based on meeting performance metrics and CPARs
 - Provides for all contract types at TO level
 - Systems Engineering Management Plan (SEMP) and Configuration Management Plan (CMP) at ID/IQ level; must certify for each TO
 - Core ID/IQ team maintained throughout to guide TO teams
 - Annual market capability statement tailored to pending TOs



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TSA IV – Attributes/Efficiencies



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- Task Orders (TO)
 - Up to 15-year Period of Performance; each TO will stand alone, i.e., no blanket PoPs
 - Subcontracting requirement for SBs on all TOs
 - Streamlined Program Execution Plan (PEP) process
 - FOPR Checklist to guide the TO teams
 - “Plug-n-Play” templates (ITO/EFFA, Special Clauses)
 - Menu of CLINs/CDRLs/Service Summary item
 - Minimize data requirements; particularly master plans
 - Recertify SEMP and CMP at TO level, but not resubmit



TSA IV - Summary



AFLCMC... Providing the Warfighter's Edge

- TSA IV Acquisition Strategy
 - Full & Open Competition w/ Small Business Set-asides
 - Targeting 15-Year Contract; 7-Year Base and 8 (1-Yr) Options
- We NEED your feedback. Continue to track FBO and provide your likes/dislikes/concerns, we appreciate it.



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Contractor Suggestions



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- Evaluation Criteria Varying on efforts – better if it was more similar
- More Best Value efforts vs LPTA
- Maintain two Contracting Pools – unrestricted & small
- Send out email notifications to all POCs to include both large & small regardless of effort
- Grandfather TSA III contractors into TSA IV – reduce proposal criteria for current contractors
- Require all submission for proposals, RFIs responses, etc be electronic – save cost & time
- Use Performance Based Payments – help with small business cash flow
- Virtual Industry Days – utilize VTC
- Price realism should be looked at for each acquisition



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Open Discussion



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Questions? Feed back?