

# Industry – Business Development

## Connections

## Opportunity

## Funding

### Motivation to Attend

1. Learn about emerging trends in the DoD and new funding opportunities
2. Make connections with DoD and industry leaders
3. Find collaboration partners with complementary skillsets for future projects

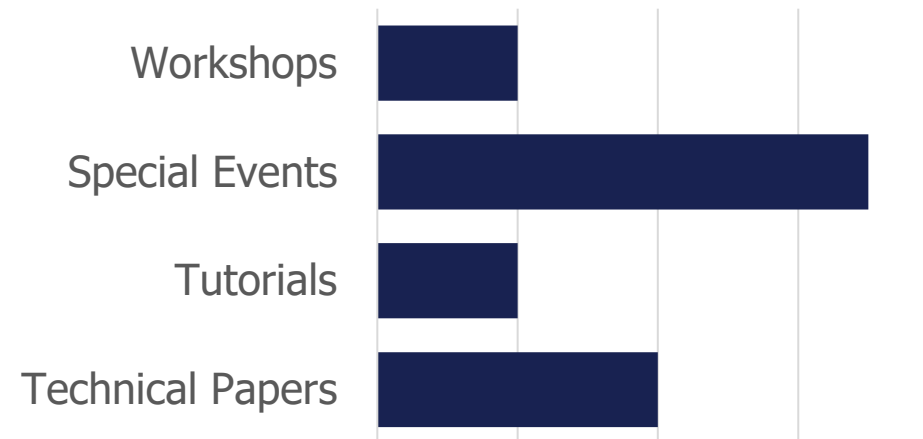
"I want to meet leaders in the DoD and industry to identify future collaboration opportunities."

- Experience: 15-20 yrs
- Role: New Business
- Direct Reports: 1-5

### Biography

Robert Sims is a experienced business development executive. He has experience identifying, pursuing, and shaping new project opportunities. Robert recognizes that modeling and simulation related technology is rapidly playing an increasing role in warfighter development. He's interested in learning about the space and potential new business opportunities in it.

## Interest Level



### Common Tools



# Industry – Business Development

Title	Day	Time	Location	Event Type
Congressional Modeling and Simulation Caucus	Monday	1030 – 1200	330ABCD	Special Event
Black Swan: The Singularity Paradox		1415 – 1545	330ABCD	Special Event
Opening Ceremonies	Tuesday	0815 – 1000	Hyatt Windermere	
Senior Leader Panel		1030 – 1200		Special Event
Exhibit Hall Tour (Service Booths & Emerging Technology)		1200 – 1400	Exhibit Hall	
Joint Simulation Environment (JSE)		1400 – 1530	310AB	Special Event
Army General Officer Panel		1630 – 1745	330ABCD	Special Event
Exhibitor Networking Event		1700 – 1830	Exhibit Hall	
5K Walk, Run or Roll Charity Race		0630	South Concourse	
Department of the Air Force (DAF) — Noncommissioned Officer (NCO) Panel	Wednesday	0830 – 1000	330EF	Special Event
Marine Corps General Officer Panel		1030 – 1200	330EF	Special Event
Exhibit Hall Tour (Service Booths & Emerging Technology)		1200 – 1330	Exhibit Hall	
Uncrewed & Autonomous Systems — Trends & Challenges		1530 – 1700	330ABCD	Special Event
M&S Requirements: Urgency, Innovation To Meet Tomorrow’s Globally Connected Training Gaps	Thursday	0830 – 1000	310AB	Special Event
Navy Vision from Training Systems Program Managers		1030 – 1200	330EF	Special Event
Hosted Reception		1800	Hyatt Windermere	
Conference Awards Banquet		1900		