

INDUSTRY – BUSINESS DEVELOPMENT



Connections

Opportunities

Funding

Motivation to Attend

1. Learn about emerging trends in the DoD and new funding opportunities
2. Make connections with DoD and industry leaders
3. Find collaboration partners with complementary skillsets for future projects

- Experience: 15-20 yrs
- Role: New Business
- Direct Reports: 1-5

“I want to meet leaders in the DoD and industry to identify future collaboration opportunities.”

Biography

Robert Sims is a experienced business development executive. He has experience identifying, pursuing, and shaping new project opportunities. Robert recognizes that modeling and simulation related technology is rapidly playing an increasing role in warfighter development. He’s interested in learning about the space and potential new business opportunities in it.

Interest Level



Common Tools



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Title	Day	Time	Location	Event Type
Congressional Modeling and Simulation Caucus	Monday	1030-1200	W304A-H	Special Event
Senior Leader Panel	Tuesday	1030-1200	HYATT WINDERMERE	Special Event
Fast-Tracking DoD's Test Capability Development: Connecting the I/ITSEC Community		1400-1530	W304EF	Special Event
Department of the Air Force General Officer Panel		1600-1730	W304CDGH	Special Event
Exhibitor Networking Event		1700-1830	EXHIBIT HALL	
5K Walk, Run or Roll Charity Race		Wednesday	0630	OCCC WEST HALL D
Fleet Training Officers Panel	0830-1000		W304AB	Special Event
Joint Medical Training – Leadership Perspective on Current and Future Capabilities	1330-1500		W305AB	Special Event
The TalX – Government CTO/CLO Future Vision	1530-1700		W304CDGH	Special Event
Training Systems Program Managers – Program Brief	Thursday	0830-1000	W305AB	Special Event
Department of the Air Force MAJCOM Panel		1030-1200	W304AB	
Hosted Reception		1800	HYATT WINDERMERE	
Conference Awards Banquet		1900	HYATT WINDERMERE	